# ITIL® 4 Specialist, Drive Stakeholder Value: certification

Hands-on course of 3 days - 21h Ref.: ITO - Price 2024: CHF2 350 (excl. taxes)

#### **EDUCATIONAL OBJECTIVES**

At the end of the training, the trainee will be able to:

Foster stakeholder relationships

Act together to ensure continual value co-creation

Prepare for and take the ITIL 4 Specialist DSV certification exam

#### **TEACHING METHODS**

This course involves active, participatory learning. ITIL® concepts are explained, illustrated through feedback, and enhanced with group discussions.

#### **CERTIFICATION**

The certification exam is given in French. Training delivered in French.

# ASSESSMENT TERMS

companies.

The trainer evaluates each participant's academic progress throughout the training using multiple choice, scenarios, handson work and more.

Participants also complete a placement test before and after the course to measure the skills they've developed.

TRAINER QUALIFICATIONS
The experts leading the training are

specialists in the covered subjects. They have been approved by our instructional teams for both their professional knowledge and their

teaching ability, for each course they teach. They have at least five

to ten years of experience in their field and hold (or have held) decision-making positions in

# TEACHING AIDS AND TECHNICAL RESOURCES

- The main teaching aids and instructional methods used in the training are audiovisual aids, documentation and course material, hands-on application exercises and corrected exercises for practical training courses, case studies and coverage of real cases for training seminars.
- At the end of each course or seminar, ORSYS provides participants with a course evaluation questionnaire that is analysed by our instructional teams.
  A check-in sheet for each half-day of attendance is provided at the end of the training, along with a course

completion certificate if the trainee

#### TERMS AND DEADLINES

attended the entire session.

Registration must be completed 24 hours before the start of the training.

# ACCESSIBILITY FOR PEOPLE WITH DISABILITIES

Do you need special accessibility accommodations? Contact Mrs. Fosse, Disability Manager, at psh-accueil@ORSYS.fr to review your request and its feasibility.

# THE PROGRAMME

last updated: 06/2022

#### 1) Step 1: Explore

- Service consumers and their needs.
- Service providers and their offerings.
- Markets.
- Targeting markets.
- Assessing the potential compliance of service providers.
- Customer journey (concepts, ties to value streams, customer journey mapping).
- Designing a customer journey, improving the customer journey.

#### 2) Step 2: Engage

- Communicate, collaborate, and mutual understanding.
- Different types of service relationships.
- Contributing to supplier relations and partners.
- Managing relationships and suppliers.

## 3) Step 3: Offer

- Managing demands and opportunities.
- Specifying and managing customer requirements.
- Designing service offerings and user experience.
- Selling and obtaining service offerings.
- Business analysis.

#### 4) Step 4: Agree

- Designing and planning value co-creation.
- Negotiating and agreeing on a service.
- Service level manager.
- Getting specialists (legal, purchasing, etc.) involved for contracts.

#### 5) Step 5: Onboard

- Planning the onboarding.
- Establishing user relationships and promoting them.

- Developing user engagement and delivery channels.
- Activating users for the service.
- Improving mutual capabilities.
- Offboarding clients and users.
- Service catalog management. Service centre.

#### 6) Step 6: Co-create

- Fostering a service mindset.
- Routine service interactions.
- Maintaining user communities.
- Handling service requests.

#### 7) Step 7: Realize

- Tracking value creation.
- Assessing and reporting on value creation.
- Assessing value creation and improving customer journeys.
- Portfolio management.

### 8) Preparing for and taking the ITIL® 4 DSV exam

- Review of the ITIL® 4 DSV program.
- Questions/answers between participant and trainer.
- Mock exam and group correction. Tips for the exam.

Exam: The exam is multiple-choice: 40 questions in 90 minutes (113 minutes if English is not the candidate's native language) If at least 70% of the answers are correct (28 right answers), the exam is passed.

# **DATES**

REMOTE CLASS 2024: 02 Sep, 13 Nov